

## PILLOW-VAC COST ANALYSIS

	<u>example</u>	<u>your cost</u>
(1) Cost of 1 New Pillow (example is a 50/50)	\$26.35*	\$_____.
Renovating 1 Pillow:		
Cost of New Ticking	\$ 2.60	\$ 2.60
Labor (hourly rate divided by 15)	\$ .70**	\$_____.
Electricity	\$ .01***	\$_____.
4 oz. 50% down 50% feathers added (optional) see price list for types	\$ 5.25	\$_____.
 (2) TOTAL COST OF RENOVATING 1 PILLOW	 <b><u>\$ 8.56</u></b>	 <b><u>\$_____.</u></b>

Cost **SAVINGS** of Renovation versus

Purchasing 1 Pillow -- (1) minus (2) . . . . .	<b><u>\$17.79</u></b>	<b><u>\$_____.</u></b>
--	-----------------------	------------------------

Number of Pillows to Clean for a Return on Investment:

Cost of unit divided by savings . . .  $\$3945.00/\$16.44 = \underline{240 \text{ pillows}}$  \_\_\_\_\_

\*Cost of pillows vary tremendously. Feather and down pillows will cost up to about \$45.00

\*\*The example was based upon an hourly labor rate of \$10.50.

\*\*\*If the Pillow-Vac's blower and agitator were allowed to run constantly, they would use 1.6 kilowatt hours of electricity per hour. That equates to about 1 cent per pillow.